# Career Pathways

#### Job Outlook:

- 1. National outlook average for 2023-and-2033 = approximately 0.4% annually or 4.0% over 10-years (2.1 million new jobs\* annually).
- 2. All healthcare average for 2023-and-2033 = approximately 9.7% (1.9 million new jobs\* annually)

| Occupation                     | 2016    | 2018    | 2020    | 2022    | 2023    | Nat Med   | # Change |
|--------------------------------|---------|---------|---------|---------|---------|-----------|----------|
| •                              | Outlook | Outlook | Outlook | Outlook | Outlook | Salary    | (+) *    |
|                                |         |         |         |         |         |           |          |
| Athletic Trainer               | 23%     | 19%     | 23%     | 14%     | 13%     | \$57,930  | 4,300    |
| Chiropractor                   | -       | 7%      | 11%     | 9%      | 10%     | \$76,530  | 6,100    |
| Registered Dietitian           | -       | -       | 11%     | 7%      | 7%      | \$69,680  | 6,000    |
| Exercise Physiologist          | 13%     | 10%     | 13%     | 10%     | 10%     | \$54,860  | 2,200    |
| Health/Wellness Coaching       | -       | -       |         |         | 7%      | \$62,860  | 4,300    |
| High School Education          | -       | 4%      | 8%      | 1%      | -1%     | \$65,220  | -6,900   |
| Home Health and Personal Care  | -       | -       | _       | 22%     | 21%     | \$33,530  | 820,500  |
| Lab Technicians                | -       | -       | 14%     | 5%      | 5%      | \$60,780  | 18,200   |
| Massage Therapist              | -       | -       | _       | -       | 18%     | \$55,310  | 26,000   |
| Medical Equipment/Drug Sales   | -       | -       | 5%      | 16%     | 15%     | \$103,730 | 78,600   |
| Nurse Practitioner             | -       | -       | 45%     | 45%     | 40%     | \$129,480 | 141,200  |
| Occupational Therapy Assistant | 29%     | 31%     | 34%     | 24%     | 21%     | \$65,450  | 10,800   |
| Occupational Therapist         | 24%     | 18%     | 17%     | 12%     | 11%     | \$96,370  | 16,800   |
| OSHA Specialists               | -       | -       | -       | 13%     | 14%     | \$77,580  | 21,900   |
| Personal Trainer **            | 10%     | 13%     | 39%     | 14%     | 14%     | \$46,480  | 47,500   |
| Physical Therapy Assistant     | 31%     | 26%     | 32%     | 26%     | 19%     | \$58,740  | 28,800   |
| Physical Therapist (DPT)       | 28%     | 22%     | 21%     | 15%     | 14%     | \$99,710  | 36,800   |
| Physician Assistant            | 37%     | 31%     | 31%     | 27%     | 28%     | \$130,020 | 43,700   |
| Recreational Therapist         | -       | -       | -       | -       | 4%      | \$57,120  | 700      |
| Registered Nurse               | -       | -       | 9%      | 6%      | 6%      | \$86,070  | 197200   |
| Surgical Assistant/Technician  | -       | _       | -       | -       | 6%      | \$60,370  | 7,900    |
| Post-secondary Education       | 15%     | 11%     | 12%     | 8%      | 8%      | \$84,380  | 111,400  |
| Technicians (EMT, Paramedics)  |         |         |         | 5%      | 6%      | \$44,780  | 16,200   |
| ,                              |         |         |         |         |         |           |          |

<sup>\*</sup> Projected growth between 2023-and-2033 (sector growth + replacement).

Reference: Bureau of Labor Statistics Occupational Outlook Handbook. Retrieved 01/2025 (www.bls.gov/ooh).

## Quick Facts and Cost of Living Comparisons:

- Average U.S. salary = \$65,478 v. San Diego = \$76,080 (2024).
- Average salary in San Diego is approximately 16.1% higher than the national average.
- Cost of living in San Diego is approximately 44.2% higher than national average.
- Average cost of a home in San Diego is 110.9% higher than the national average (\$508,666 versus \$1,092,000).

<sup>\*\*</sup> Usually part-time work.

| City                     | City Cost of Living Index Plus Salary Index v. SD Rent |              | Local Purchasing Power<br>(San Diego = 113.4) |
|--------------------------|--|--------------|---|
|                          |  |              |   |
| Manhattan, New York City | 100.0 (reference)                                      | 206% higher  | 100.0   |
| San Francisco, CA (city) | 84.2   | 39.8% higher | 161.2   |
| Los Angeles, CA (city)   | 70.0   | 2.2% lower   | 122.2   |
| Seattle, WA              | 69.7   |              | 175.5   |
| Denver, CO               | 62.0   | 1.3% lower   | 146.3   |
| San Diego                | 73.8   | -            | 142.4   |
| Tampa Bay, FL            | 58.9   |              | 149.8   |
| Dallas, TX               | 56.7   | 5.3% lower   | 157.3   |
| Las Vegas, NV            | 52.4   |              | 144.2   |
| Phoenix, AZ              | 51.9   | 7.5% lower   | 155.6   |
| Boise, ID                | 49.4   | 29.4% lower  | 148.2   |
|                          |  |              |   |

- 1. **Cost of Living Plus Rent Index:** This is an estimation of consumer goods prices including rent compared to the reference of New York City. For example, a score of 80 implies goods are approximately 20% more affordable than NYC.
- 2. **Local Purchasing Power:** A measure of how much an average resident of a city can buy with their salary compared to the reference of New York City. It provides a comparison of an average net salary in a city to the cost of goods and services (i.e., cost of living and rent) in that city. A higher Local Purchasing Power Index indicates that residents can afford more goods and services

#### Comfortable Living Comparison

- Employs the 50/30/20 budget recommends that, for sustainable comfort:
  - o 50% of salary is allocated to housing, groceries and transportation (includes using standardized 35% of gross salary to mortgage factor).
  - o 30% of salary to entertainment and hobbies.
  - o 20% of salary toward paying off debt, saving, or investing.
    - 1. Single income in Manhattan = \$138,570.
    - 2. Single income in San Diego = \$122,803.
    - 3. Single income in San Francisco = \$119,558.
    - 4. Single income in Seattle = \$119,392.
    - 5. Single income in Los Angeles = \$117,400.
    - 6. Single income in Denver, CO = \$94,445.
    - 7. Single income in Dallas, TX = \$88,418.
    - 8. Single income in Phoenix = \$88,137.
    - 9. Single income in Tulsa, OK = \$74,909.

#### References:

- www.smartasset.com. Retrieved 01/25.
- www.nerdwallet.com/cost-of-living-calculator

## Degree Pay Rate Differentials

#### Average College Graduate with a BS degree (national average):

• Approximately \$66,600 annually (biased by engineering and computer sciences).

## Average College Graduate with an MS/MA degree:

- Approximately \$80,200 annually.
- A 20% or \$13,600 differential v. BS degree.

## Average College Graduate with a DPT degree:

- Approximately \$99,710 annually.
- A 24.3% or \$19,510 differential v. MS/MA degree.
- A 49.7% or \$33,110 differential v. BS degree.

#### References:

- www.ziprecruiter.com
- www.salary.com
- www.bankrate.com
- www.bls.gov/ooh (Bureau of Labor Statistics Occupational Outlook Handbook).

## Value of Post-baccalaureate Degree and Fees

- Minimal consideration requirement for many allied health professions (e.g., ATC, RDN, strength and conditioning coach).
- Specialization.
- Marketability.
- Credibility (especially within education).

| CA Residents: SDSU Estimates    | MS (2025-2026)    | DPT (2025-2026)             |
|---------------------------------|-------------------|-----------------------------|
|                                 |                   |                             |
| Tuition (plus fees)             | \$10,794 per year | \$32,251 per year*          |
| Total Units for degree          | 36 total          | 116-to-121 total            |
| Units per Semester              | 9-to-12           | 9-to-18                     |
| Duration                        | 2-2½ years        | 3 years (9 semesters)       |
|                                 |                   | • 2 years didactic          |
|                                 |                   | • 1-year clinical rotations |
| Books and Supplies              | \$970 per year    | -                           |
| Food and Housing** (off-campus) | \$18,406 per year | \$18,406 per year           |
| Transportation**                | \$2,466 per year  | \$2,466 per year            |
| Personal Expenses**             | \$3,290 per year  | \$3,290 per year            |
| Employment                      | Yes (part-time)   | Not recommended             |

<sup>\*</sup> SDSU cost includes all additional program fees.

<sup>\*\*</sup> Living costs regardless of school.

## Value of a Pursuing an MS Degree (SDSU) vs. BS Degree

#### Expenses and Lost Income:

- Tuition + Books (2½ years): \$29,119\*
- Lost fulltime income (40 hr. job average) =  $\$80,200 \times 2\frac{1}{2} \text{ years} = \$200,500$ .
- Part-time income (\$35,00/year) x  $2\frac{1}{2}$  years = + \$87,500.
- Total Loss  $(2\frac{1}{2} \text{ years}) = -\$113,000.$

Salary differential between BS and MS/MA: \$13,600/year.

- $$113,000 \div $13,600 = 8.3 \text{ years.}$
- How long do you plan to be in the workforce?

## Value of Pursuing a DPT (SDSU) vs. BS Degree

#### Expenses and Lost Income:

- Tuition + Books (3 years -9 semesters): \$96,753\*
- Lost full time income (40 hr. job average) =  $$66,600 \times 3 \text{ years} = $199,800.$
- Part-time income (\$35,000/year) x 3 years = \$105,000.
- Total Loss (3 years with no work) = \$199,800 + \$96,753 = \$296,553.
- Total Loss (3 years with part-time work) = \$105,000 + \$96,753 = \$201,753.

Salary differential between BS and DPT: \$26,252 per year.

- No work:  $$296,553 \div $33,110 = 8.9$  years.
- Part-time work:  $\$201,753 \div \$33,110 = 6.1$  years.
- How long do you plan to be in the workforce?

<sup>\*</sup> Cost of living (food + household), transportation and personal expenses are not factored in as they exist regardless.

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# Alternative Career Pathways in Allied Health, Education and Medical

## 1. Occupations within Kinesiology (salary range estimates: \$30,000-250,000)

| Fitness/Wellness             |                   | Rehabilitation                   | Sport Science                                       |  |
|------------------------------|-------------------|----------------------------------|---|--|
|                              |                   |                                  |   |  |
| <ul> <li>Personal</li> </ul> | Trainer •         | Physical Therapist               | <ul> <li>Education (Academic)</li> </ul>            |  |
| Wellness                     | s Coordinator •   | Athletic Trainer                 | <ul> <li>Insurance Investigator</li> </ul>          |  |
| Health C                     | Club Director •   | Cardiac Rehabilitation           | <ul> <li>Equipment Designer</li> </ul>              |  |
| Fitness C                    | Consultant        | Work Hardening                   | <ul> <li>Fitness Appraiser</li> </ul>               |  |
| Strength                     | & Conditioning •  | Occupational Therapist           | Private Industry                                    |  |
| Coach                        | •                 | Work Site Analyst (Ergonomics)   | <ul> <li>Research (equipment, technology</li> </ul> |  |
| Fitness C                    | Club Manager •    | Special Population Groups        | & performance).                                     |  |
| Education                    | on (recreation) • | Adaptive Specialist and Designer | <ul> <li>Manufacturing Research</li> </ul>          |  |
|                              | •                 | Research                         | -   |  |
|                              | ·                 |                                  |   |  |

## 2. Occupations within Physical Education (salary range estimates: \$25,000-1,000,000<sup>+</sup>)

| Teaching Research  |  | Coaching  | Administration  |  |
|--|--|---|---|--|
| <ul> <li>Teaching (various levels)</li> <li>Outdoor Education         Teacher / Coordinator</li> <li>Educational Consultant</li> <li>Education – administrator</li> <li>Program Coordinator</li> </ul> | Academic     Sport Equipment Design     Consultant to Industry,     Private Health Clubs /     Organizations     Research (ergonomics,     adaptive, etc.) | <ul> <li>School or College</li> <li>Community Club         <ul> <li>Coach</li> </ul> </li> <li>National Team Coach</li> <li>Professional Team         <ul> <li>Coach</li> </ul> </li> <li>Coaching Certification         <ul> <li>Instructor</li> </ul> </li> </ul> | Sport / Activity     Organization     Marketing / Sports     Agents     Coordinators /     Consultants     Athletic Directors     Government Sport /     Activity |  |
|  |  |   | Activity  |  |

## 3. Occupations within Health Education (salary range estimates: \$25,000-250,000)

| Teaching Government / Non-Profit / For-Profit |   | Self-employed  |  |
|---|---|--|--|
| School or College     Private Health-Wellness | <ul> <li>Public Health Agencies (e.g. AHA, ACS, Robert Wood Johnson)</li> <li>Hospitals</li> <li>Rehabilitation Units</li> <li>Manufacturing and Sales</li> </ul> | <ul> <li>Health Behavior Consultant</li> <li>Author / Fitness Journalist</li> <li>Professional Presenter</li> <li>Software, App, Program Developer</li> <li>Product Developer</li> </ul> |  |

## 4. Occupations within Commercial Recreation (salary range estimates: \$25,000-200,000+)

| Corporate / Business Hospitality Facilities  |   | Cruise Line   | Theme Park   |
|--|---|---|--|
| Corporate Wellness     Fitness/Wellness     Programming     Recreational     Ownership | <ul> <li>Independent Hotel</li> <li>Hotel Chain Employee /         Consultant</li> <li>Fitness Center Sports and         Activities Centers (e.g. golf)</li> <li>Wellness / Spa Nutritionist</li> </ul> | Single Ship or     Commercial Line     Recreation / Activities     Fitness / Wellness | <ul> <li>Independent v.         Corporate Park         Employee or         Consultant</li> <li>Recreational /         Activities</li> <li>Employee Wellness</li> </ul> |

## 5. Occupations within Government (salary range estimates: \$35,000-85,000)

| Health / Fitness Consulting                        | Tourism                                 | Program Coordinator   |  |
|--|---|-----------------------|--|
|  |   |                       |  |
| Dietitian / Nutritionist                           | <ul> <li>Cultural Activities</li> </ul> | Program Administrator |  |
| Sport Consultants                                  | <ul> <li>Tourism Promotion</li> </ul>   |                       |  |
| • Fitness / Wellness                               |   |                       |  |
| Facility Design                                    |   |                       |  |
| <ul> <li>Programming Consultants</li> </ul>        |   |                       |  |
| <ul> <li>Program Evaluation Consultants</li> </ul> |   |                       |  |
| • Government Agencies (e.g. Navy Seals)            |   |                       |  |
| Government rigeneres (e.g. rvavy Sears)            |   |                       |  |

# 6. Occupations within Municipalities and Recreation Government (salary range estimates: \$15,000-80,000)

| Children  | Special Needs                                  | Program Coordinator   | Outdoor  | Managerial  |
|---|--|---|--|---|
| <ul> <li>Youth     Programming</li> <li>Summer Camps</li> <li>Aquatic     Activities</li> </ul> | Senior Programs     Special Needs     Children | Special Event     Coordinator     Sport Coordinator     Fitness Program     Coordinator | <ul> <li>Outward Bound<br/>Schools</li> <li>Instructor (water<br/>safety, ski)</li> <li>Ecotourism</li> <li>Adventure Tourism</li> </ul> | <ul> <li>Facility         Manager</li> <li>Community         Developer /         Facilitator</li> </ul> |